

RE: Sole Source Information pursuant to mobile data collection.

To whom it may concern,

Data Cloud Solutions, LLC (DCS), and/or officers thereof, is the sole owner and provider of technology protected by copyright laws and international copyright treaties under Registration Number TX 8-243-488, as well as other intellectual property and confidentiality agreements, laws and treaties. The technology referenced above, and other proprietary business routines and methods owned by DCS with various forms of national and international protection, allows for mobile data collection and/or review that greatly reduces or eliminates the need for field documents, manual routing, data dumps, and ad-hoc reporting. All services and products are licensed, not sold, and this SaaS model requires no server or database upgrades of the customer. Further, DCS is the only provider of such technology that can be implemented with any system; not requiring conversion, and which can combine multiple data sources into the same mobile solution (not just a CAMA vendor's controlled data).

Said another way, nothing other than DCS's CAMA Cloud: MobileAssessorSM exists that allows for remote/mobile, automatic routing and selection of subject sites, and real-time processing and project reporting of all data elements.

Some key points are highlighted below:

1. DCS is the only company offering CAMA Cloud: MobileAssessorSM, and all capabilities related thereto, as an all-in-one solution, and a SaaS hosted solution that doesn't necessitate a county server or database upgrade.
2. DynamicRouteSM; DCS is the only company offering DynamicRouteSM.
 - A. DCS is the only company with an integrated solution, and product, that automatically, and dynamically, routes parcel visitation order based upon current geological location and active directional bearing.
 - B. DCS is the only company with a solution that allows for access to parcels in proximity to parcels scheduled for a visit (not restricted to just those 'checked-out').
3. Data Collection; DCS is the only company with a mobile, all-in-one, mass data collection solution that is **CAMA system neutral**.
 - A. CAMA Cloud: MobileAssessorSM can import and export data in any known format and is not relegated to any one system; and, can support the synchronization of numerous other files, resources, and data elements separate from CAMA data.
 - B. DCS is the only company offering a mobile data collection solution that has all features developed in a configurable manner that leverages code in a manner which allows customers to benefit from enhancements regardless of an individual user's state, county, or system.
4. Instant PhotoBaseSM; DCS is the only company offering Instant PhotoBaseSM.
 - A. DCS is the only company with an integrated solution, and product, that automatically uploads, synchronizes, and associates new photography with the parcel, in real time.
5. Quality Control; DCS is the only company with an integrated solution, and product, that allows for **live quality control of data changes** as they are happening in the field. And, DCS is the only company with an integrated solution, and product, which features an administrative alert system for field personnel communication and instant rerouting.

FIELD DATA COLLECTION SYSTEM FEATURES

1. A minimum of six hours of continuous field use of the data collection software on a single fully charged battery.
2. HTML5 technology compatible with iOS, Windows, and/or Android touch-screen mobile devices.
 - a. Includes touch screen sketching.
3. Internally integrated camera, GPS, Wi-Fi, and cellular hardware (3G/4G/LTE).
4. Dynamic, uninterrupted online/offline ("cellular dead zone") data collection capabilities.
5. Ability to make on-the-fly bulk parcel assignments (new and revised) to multiple users from a central location - without requiring field personnel or their mobile device to be present.
6. Automatic routing of assigned parcels based upon the field user's login credentials, current location, and direction of travel.
7. Interactive GPS and GIS mapping showing at least the subject parcel and the user's location.
8. Field optimized Portrait and Landscape modes activated by the mobile device's orientation.
9. Field changes can be reviewed at the office by managers (controlled by user ID Role type/access privileges) within minutesⁱ of the changes being made.
 - a. Includes uploading, parcel association and synchronization of new property photos.
10. Comprehensive audit trail of all field data changes including a minimum of: what was changed, by who, at what time, and the location of the mobile device at the time of the field changes.
11. Management/office dashboard that reports a minimum of: individual data collector's productivity counts, all data collectors' productivity counts, parcel assignments completion status per user, and map representation of route history and parcel completion per user - all in real-time.
12. An "alert" system that allows certain parcels to be flagged as needing a priority visit - overriding the route order of other "non-alert" parcel assignments.
13. Optional integrated sketch validation features: either side-by-side visual map and sketch comparison; or sketch and map overlays, each with rotate, resize, and anchoring abilities.
14. Customizable on-the-fly setup of which data elements get displayed on the mobile device, including current property photos and sketches.
15. Customizable ad-hoc calculation fields that aren't necessarily a part of the CAMA system.
16. Virtually no negative impact to the county's servers, networks, and IT staff.

Please let me know if anything further is needed in this regard.

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ⁱ If the mobile device is within at least a 3G Internet area; otherwise if "offline", the changes will automatically continue uploading once the device has a strong Internet signal.